

**Servant Foundation
d/b/a
The Signatry**

**Independent Auditor's Report and
Consolidated Financial Statements**

March 31, 2019

The Signatry

March 31, 2019

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David Emerick
Rick Hann

EMERICK & COMPANY, P.C.

CERTIFIED PUBLIC ACCOUNTANTS, AUDITING & TAX PROFESSIONALS

INDEPENDENT AUDITOR'S REPORT

**Board of Directors
The Signatry
Overland Park, Kansas**

We have audited the accompanying consolidated financial statements of The Signatry and Supporting Organizations (a nonprofit organization), which comprise the consolidated statement of financial position as of March 31, 2019, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Signatry and Supporting Organizations as of March 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emerich + Company, P.C.

Kansas City, Missouri
January 14, 2020

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
MARCH 31, 2019

ASSETS

Cash and cash equivalents	\$ 28,322,662
Accounts receivable	2,266,354
Inventory	12,367
Prepaid expenses	158,079
Other	81,755
Construction in progress	2,717,851
Investments	466,844,827
Notes receivable, net	4,708,054
Intangible assets, net	762,712
Property and equipment, net	<u>247,434,969</u>
Total assets	<u><u>\$ 753,309,630</u></u>

LIABILITIES AND NET ASSETS

Liabilities

Accounts payable	\$ 381,020
Accrued expenses	1,646,460
Deferred revenue	133,951
Deposits	<u>52,166</u>
Total liabilities	<u>2,213,597</u>

Net Assets

Net assets without donor restrictions	751,096,033
Net assets with donor restrictions	<u>-</u>
Total net assets	<u>751,096,033</u>
Total liabilities and net assets	<u><u>\$ 753,309,630</u></u>

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED MARCH 31, 2019

Net Assets Without Donor Restrictions	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Total
Revenues and Support			
Contributions	\$ 1,034,229,767	\$ -	\$ 1,034,229,767
Investment income	9,402,544	-	9,402,544
Income from services	640,824	-	640,824
Rental income	10,733,187	-	10,733,187
Special events	187,325	-	187,325
Other	35,718	-	35,718
Net assets released from restrictions	210,318	(210,318)	-
	<u>1,055,439,683</u>	<u>(210,318)</u>	<u>1,055,229,365</u>
Program expenses			
Grants	345,393,321	-	345,393,321
Donor services	8,445,670	-	8,445,670
Administrative expenses	21,953,337	-	21,953,337
Development expenses	185,706	-	185,706
	<u>375,978,034</u>	<u>-</u>	<u>375,978,034</u>
Total Change in Net Assets	679,461,649	(210,318)	679,251,331
Net Assets, Beginning of Year	<u>71,634,384</u>	<u>210,318</u>	<u>71,844,702</u>
Net Assets, End of Year	<u>\$ 751,096,033</u>	<u>\$ -</u>	<u>\$ 751,096,033</u>

See Notes to Consolidated Financial Statements

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED MARCH 31, 2019

	Program	Administrative	Development	Total
Personnel	\$ 2,233,900	\$ 422,953	\$ 77,934	\$ 2,734,787
Travel	267,032	378	-	267,410
Meals and entertainment	53,033	1,221	5,647	59,901
Facilities	1,453,414	944,802	-	2,398,216
Telecommunication	26,583	17,825	-	44,408
Office supplies	31,918	4,459	-	36,377
Postage and delivery	7,589	264	-	7,853
Copying and printing	12,857	-	4,086	16,943
Professional fees	906,968	1,539,136	189	2,446,293
Finance charges	-	8,700	-	8,700
Credit card fees	-	668,531	-	668,531
Advertising and promotion	1,408,080	142	750	1,408,972
Insurance expense	35,599	148,324	-	183,923
Licenses and permits	-	4,849	-	4,849
Other expenses	288,617	22,859	97,100	408,576
Repairs and maintenance	-	972,869	-	972,869
Grants	345,393,321	-	-	345,393,321
Bad debt write-offs	1,720,080	-	-	1,720,080
Depreciation expense	-	2,569,472	-	2,569,472
Amortization expense	-	170,407	-	170,407
Unrelated business income taxes	-	697,913	-	697,913
Real estate and other taxes	-	13,758,233	-	13,758,233
	<u>\$ 353,838,991</u>	<u>\$ 21,953,337</u>	<u>\$ 185,706</u>	<u>\$ 375,978,034</u>

See Notes to Consolidated Financial Statements

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED MARCH 31, 2019

Cash flows from operating activities

Increase in net assets	\$ 679,251,331
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation	2,569,472
Amortization	170,407
Bad debt write-offs	1,720,080
Non cash gifts of real estate, investments, property and equipment and transfer from National Christian Foundation	(757,424,881)
Changes in:	
Accounts receivable	(2,091,743)
Inventory	(4,268)
Prepaid expenses	(58,889)
Other	(74,755)
Construction in progress	(2,717,851)
Accounts payable	348,013
Accrued expenses	871,716
Deferred revenue	133,951
Deposits	52,166
	<hr/>
Net cash used by operating activities	(77,255,251)

Cash flows from investing activities

Net purchases of property and equipment	7,390
Payments received on notes receivable	285,808
Net purchases and disposals of investments	103,770,739
	<hr/>
Net cash provided by investing activities	104,063,937

Cash flows from financing activities

Repayment of capital lease	(461)
	<hr/>
Net cash used by financing activities	(461)

Net Increase in Cash and Cash Equivalents 26,808,225

Cash and Cash Equivalents, Beginning of Year 1,514,437

Cash and Cash Equivalents, End of Year \$ 28,322,662

Supplemental disclosure of cash flow information:

Non cash contributions of real estate, investments, and property and equipment	<u><u>\$ 757,424,881</u></u>
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**THE SIGNATRY AND SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2019**

**NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING
POLICIES**

Nature of Operations

Servant Foundation, d/b/a The Signatry and Supporting Organizations, was organized on May 31, 2000, as a nonprofit corporation. The defined mission of the Foundation is enabling faithful stewards to give wisely to further the gospel of Jesus Christ.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Signatry, its wholly-owned limited liability companies, and the following supporting organizations (the Foundation):

- DD and Velma Davis Family Foundation
- The Bicknell Family Foundation

All intercompany accounts and transactions have been eliminated upon consolidation.

Basis of Presentation

The accompanying consolidated financial statements of the Foundation have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America (GAAP).

Revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Foundation are classified and reported as follows:

Net assets without donor restrictions - Net assets that are not subject to any donor-imposed restrictions.

Net assets with donor restrictions - Net assets subject to donor-imposed restrictions. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds are maintained in perpetuity. The Foundation has no net assets that must be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities and changes in net assets.

Cash and Cash Equivalents

Cash and cash equivalents include all monies in banks and highly liquid investments purchased with original maturity dates of less than three months, unless held in the donor advised funds.

At various times, during the year, cash balances are in excess of the federally insured limits. The Foundation evaluates the financial stability of these institutions and believes the risk of loss is minimal.

Investments and Investment Return

Investment securities are exposed to various risks, such as interest rate, market, and credit risk. Due to the risks associated with investment securities and the uncertainty related to changes in the fair value of investment securities, it is at least reasonably possible that changes in fair value could materially affect the net assets of the Foundation.

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2019

**NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING
POLICIES (Continued)**

Investments and Investment Return (Continued)

Investment return includes dividend, interest and other investment income; realized and unrealized gains and losses on investments carried at fair value and on other investments.

Investments are comprised of combinations of certificates of deposit, money market funds, debt and equity securities, mutual funds, real estate, life insurance policies, and artifacts. Certificates of deposit are stated at cost and life insurance policies are carried at their cash surrender value. Other investments are valued at lower of cost (or fair value at time of donation, if acquired by contribution) or fair value. Investments in some hedge funds and certain limited partnerships are recorded at net asset value (NAV), as a practical expedient.

The Foundation's Board of Directors (Board) has adopted policies for the allocation of investment income and administrative expenses to various funds for which the underlying assets are "pooled". Investment income earned by these pooled assets is allocated to each fund participating in the pool based on the average daily balance invested. Certain investments related to donor advised funds are maintained outside the pooled assets. Investment return for these funds is based on the actual investment performance of the related assets.

Donor Advised Funds

The Foundation maintains certain donor advised funds which are funds that are separately identified on the books and records of the Foundation by reference to contributions by a donor or donors. These funds are owned and controlled by the Foundation, with respect to which such donor (or other persons appointed or designated by such donor) has, or reasonably expects to have, advisory privileges with respect to the distribution or investment of amounts held in such funds.

Inventory

Inventory, which consists of books, is reported at lower of cost or net realizable value, and is determined by the First-in, First-out method.

Accounts Receivable

Accounts receivable are primarily comprised of receivables for office rent, and are carried at their estimated collectible amounts.

Notes Receivable

Notes receivable are stated at the amounts loaned to other organizations or individuals plus any accrued and unpaid interest. The Foundation provides a reserve for uncollectible accounts, which is based upon a review of outstanding receivables. Payments are due as specified in the note agreements. Notes are considered delinquent and written off as bad debts based on evaluation of specific circumstances of the note.

Property and Equipment

Property and equipment are carried at cost, if purchased, or fair market value, if donated. Gains and losses on disposition of property are recognized when incurred and increase net assets without restrictions unless specified for a restricted use.

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2019

**NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING
POLICIES (Continued)**

Property and Equipment (Continued)

Depreciation expense is computed on a straight-line basis over the estimated useful lives of assets of five to ten years for furniture and equipment, five years for vehicles, five years for computer equipment, and three to 39 years for buildings and leasehold improvements.

Contributions

Contributions of cash or other assets received without donor stipulations are reported as revenue and net assets without donor restrictions. Contributions received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions.

Contributions of land, building, or equipment and other long-lived assets are reported as revenue and net assets without donor restrictions unless explicit donor stipulations specify how such assets must be used, in which case these gifts are reported as revenue and net assets with donor restrictions.

Contributions of services are recognized if the services received require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. There were no contributed services recognized for the year ended March 31, 2019. Contributed goods held for and used by the Foundation are recorded at fair market value of the goods provided at the time of contribution.

Grant Expenses

Grant expenses are recorded when approved. In some instances, grants are approved subject to receipt of future gifts and investment income or activities performed by the grantee.

Functional Allocation of Expenses

The Foundation allocates its expenses on a functional basis among programs, administrative, and development. Expenses that can be identified with a specific program, administrative or development activity are assigned directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated by management's estimate of the resources devoted to each function. The expenses that are allocated are personnel, professional fees, and other expenses, which are based on estimates of time and effort.

Income Taxes

The Internal Revenue Service (IRS) has determined the Foundation is a public charity under Section 501(c)(3) of the Internal Revenue Code. As such, the Foundation is exempt from federal income taxes on related income and files IRS Form 990 annually with the federal government. However, the Foundation is subject to federal income tax on any unrelated business taxable income. Total unrelated business income tax expense was \$697,913 for the year ended March 31, 2019.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**THE SIGNATRY AND SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2019**

**NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING
POLICIES (Continued)**

Subsequent Events

Subsequent events have been evaluated through January 14, 2020, which is the date the financial statements were available to be issued.

Endowment Funds

Under GAAP, nonprofit entities are required to disclose additional information for endowment and quasi-endowment funds. Since the Foundation maintains variance power for all funds and does not have any funds with donor restrictions that are permanent, which would require any deficiencies in a fund to be reduced by transfers from net assets without donor restrictions, it is the opinion of management that these disclosures are not required.

Investment Policy

The Foundation has adopted investment policies for their funds with the objective of seeking competitive market returns to preserve and grow the capital of funds for the grant making and operating expenses of the funds, now and in the future. Diversification of assets is employed to ensure that adverse results from one asset class will not have a detrimental effect on total returns. Diversification is interpreted to include diversification by type, characteristics, and number of investments. The Foundation's policy emphasizes funds to be invested in assets with quoted prices in active markets, unless approved by the investment committee in advance.

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

NOTE 2: INVESTMENT RETURN AND FAIR VALUE MEASUREMENTS

GAAP defines fair value and establishes a consistent framework for measuring fair value for certain assets and liabilities. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current conditions, regardless of whether that price is directly observable or estimated using a valuation technique. GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). An asset's or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement. The three levels of the fair value hierarchy are described below:

- | | |
|---------|---|
| Level 1 | Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access. |
| Level 2 | Inputs to the valuation methodology include: <ul style="list-style-type: none">• Quoted prices for similar assets or liabilities in active markets;• Quoted prices for identical or similar assets or liabilities in inactive markets;• Inputs other than quoted prices that are observable for the asset or liability;• Inputs that are derived principally from or corroborated by observable market data by correlation or other means. |

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2019

NOTE 2: INVESTMENT RETURN AND FAIR VALUE MEASUREMENTS (Continued)

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The methods described above may produce a fair value calculation that may not be indicative of net realizable or future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Foundation's assets are measured at fair value on a recurring basis as of March 31, 2019 were as follows:

		Fair Value Measurements Using		
	Total	Level 1	Level 2	Level 3
Cash equivalents	\$102,854,574	\$102,854,574	\$ -	\$ -
Equity securities	16,735,152	16,735,152	-	-
Exchange traded funds	21,957,217	21,957,217	-	-
Mutual funds	85,385,253	85,385,253	-	-
Fixed income				
U.S Treasury and agency securities	3,964,237	-	3,964,237	-
Corporate bonds	36,374,678	-	36,374,678	-
Real estate investment trusts	87,219	87,219	-	-
Hedge funds	2,352,002	-	2,352,002	-
Limited partnerships	1,003,553	1,003,553	-	-
Closely held stock and partnership interests	11,051,417	-	-	11,051,417
Life insurance policy	219,181	-	219,181	-
Artifacts	171,233,275	-	-	171,233,275
Private equity funds	1,417,302	-	-	1,417,302
Real estate	4,996,284	-	-	4,996,284
Total investments at fair value	\$459,631,344	\$228,022,968	\$42,910,098	\$188,698,278
Investments at net asset value (NAV)				
Hedge funds	\$ 5,314,751			
Limited partnerships	1,529,075			
Total investments at NAV	\$ 6,843,826			
Total investments	\$466,475,170			

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include money market funds, equity securities, exchange traded funds, mutual funds, real estate investment trusts, and limited partnerships.

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2019

NOTE 2: INVESTMENT RETURN AND FAIR VALUE MEASUREMENTS (Continued)

If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows and are classified as Level 2. Level 2 securities include U.S. Treasury and agency securities and hedge funds. In certain cases, where Level 1 or Level 2 inputs are not available, securities are classified within the Level 3 of the hierarchy.

Level 3 Measurements

The fair values for the Foundation's private equity, closely held stocks and partnership interest investments are measured using a market approach considering the value of comparable companies based on multiples of earnings before interest, taxes, depreciation, and amortization (EBITDA); multiples of revenues; and premiums and discounts that market participants would use when pricing the investments. Management contacts with specialists to generate fair value estimates through independent appraisals on a periodic basis.

The fair values for the Foundation's real estate and artifacts are determined through specialists hired to perform independent appraisals.

Management determines the fair value measurement valuation policies and procedures, including those for Level 3 recurring measurements.

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying consolidated financial statements of financial position using significant unobservable (Level 3) inputs:

	Private Equity Funds and Closely Held Stock and Partnership Interests	Real Estate	Artifacts
Balance, April 1, 2018	\$ 561,080	\$ -	\$ -
Net realized and unrealized gains (losses)	(852,181)	(42,825)	-
Contributions	25,304,484	5,039,109	171,233,275
Sales and redemptions	(12,544,664)		
Balance, March 31, 2019	<u>\$ 12,468,719</u>	<u>\$ 4,996,284</u>	<u>\$ 171,233,275</u>

Total investment return is comprised of the following:

Interest and dividend income	\$ 5,149,738
Net realized gains	1,237,428
Net change in unrealized gains and losses	3,015,378
	<u>\$ 9,402,544</u>

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2019

NOTE 3: NOTES RECEIVABLE

The notes receivable are carried at unpaid principal and accrued interest balance. The Foundation's management practice is to write off any loan or portion of a loan when the loan is determined by management to be uncollectible due to the borrower's failure to meet repayment terms, the borrower's deteriorating or deteriorated financial condition, or for other reasons.

Notes receivables at March 31 consists of the following:

Due from for-profit organization; matures April 1, 2023; interest accrues at 8% per annum and is due monthly; principal is due in full on maturity date	\$ 1,700,000
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Due from for-profit organization; matures March 1, 2019; interest accrues at 3% per annum and is due quarterly; management is pursuing collection, but does not anticipate receipt, therefore, has been included in reserve for uncollectible notes	1,030,000
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Due from for-profit organization; matures July 1, 2020; interest accrues at 3% per annum and is due quarterly; interest payments have not been received during the year and management believes the note is uncollectible, therefore, has been included in reserve for uncollectible notes	45,360
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Due from for-profit organization; matures January 31, 2019; interest accrues at 5% per annum; interest and principal are due at maturity date; management is pursuing collection but does not anticipate receipt; therefore has been included in reserve for uncollectible notes	120,417
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Due from four individual parties; matures December 15, 2026; interest accrues at 4% per annum; interest and principal payments are due annually	184,278
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Due from an individual; matures November 30, 2026; interest accrues at 4% per annum; interest and principal payments are due monthly	574,438
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Due from an individual; matures November 30, 2018; interest accrues at 5.3% per annum; interest and principal payments are due annually	780,000
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Due from an individual; matures December 15, 2028; interest accrues at 4% per annum; interest and principal payments are due monthly	1,469,338
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Reserve for uncollectible notes	<u>(1,195,777)</u>
	<u><u>\$ 4,708,054</u></u>

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2019

NOTE 4: PROPERTY AND EQUIPMENT

Property and equipment at March 31 consists of:

Land	\$ 60,120,208
Building and building improvements	193,098,562
Computer equipment and software	73,998
Equipment and furniture	<u>370,036</u>
	253,662,804
Less accumulated depreciation and amortization	<u>6,227,835</u>
	<u>\$247,434,969</u>

NOTE 5: NET ASSETS

The Foundation had no donor restricted net assets as of March 31, 2019.

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

Programming	\$ 204,728
Scholarships	2,850
Building maintenance	<u>2,740</u>
Total	<u>\$ 210,318</u>

NOTE 6: AVAILABILITY AND LIQUIDITY

The Foundation strives to maintain liquid financial assets sufficient to cover operating expenditures. The following table reflects the Foundation's financial assets as of March 31, 2019, reduced by amounts that are not available to meet general expenditures because of contractual restrictions.

Financial assets at year end:

Cash and cash equivalents	\$ 28,322,662
Accounts receivable	2,266,354

Less amounts not available to be used within
one year:

Net assets with donor restrictions	<u>-</u>
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Financial assets available to meet general expenditures over the next twelve months	<u>\$ 30,589,016</u>
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The financial assets available to meet general expenditures include some funds that are held within the donor advised funds and are not intended to be used by the Foundation to meet general expenditures.

THE SIGNATRY AND SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2019

NOTE 7: LEASES

The Foundation leases real estate and office space to tenants with terms of one to 20 years. The following is a schedule by years of future minimum rental receipts as of March 31, 2019:

2020	\$ 16,539,061
2021	12,147,115
2022	3,264,754
2023	2,528,760
2024	1,543,675
Thereafter	4,577,148
	<u>\$ 40,600,513</u>

The Foundation leases office space and equipment under general operating leases requiring varying monthly payments that range in expiration through May 2024. Rent expense for office space for the year ended March 31, 2019 was \$105,311, of which \$14,000 was in-kind. Rent expense for leased equipment for the year ended March 31, 2019 was \$7,830.

Future minimum lease payments required under operating leases as of March 31 are as follows:

2020	\$ 136,893
2021	165,801
2022	169,295
2023	172,788
2024	177,610
Thereafter	29,736
	<u>\$ 852,123</u>

NOTE 8: DEFINED CONTRIBUTION PLAN

All regular full-time employees are eligible to participate in the Foundation's 401(k) Plan. Eligible Foundation employees may make contributions to the Plan. The Foundation can voluntarily make matching contributions to the Plan. During the year ended March 31, 2019, the Foundation made contributions of \$28,232 to the Plan.

NOTE 9: CHANGE IN ACCOUNTING PRINCIPLE

On August 18, 2016, FASB issued Accounting Standards Update (ASU) 2016-14, Not-for Profit Entities (*Topic 958*) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net assets classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to beginning balances.



David Emerick
Rick Hann

EMERICK & COMPANY, P.C.

CERTIFIED PUBLIC ACCOUNTANTS, AUDITING & TAX PROFESSIONALS

INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

Board of Directors
The Signatry
Overland Park, Kansas

We have audited the consolidated financial statements of The Signatry and Supporting Organizations (a nonprofit organization) as of and for the year ended March 31, 2019, and have issued our report thereon dated January 14, 2020, which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole.

The schedule of consolidating statement of financial position and schedule of consolidating statement of activities is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial consolidated statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Emerick & Company, P.C.

Kansas City, Missouri
January 14, 2020

THE SIGNATRY
SUPPLEMENTAL SCHEDULE OF CONSOLIDATING STATEMENT OF FINANCIAL POSITION
MARCH 31, 2019

	Bicknell Family Foundation	DD and Velma Davis Family Foundation	Idonate Foundation	The Signatry	The Signatry Artifacts LLC	The Signatry Trust Assets	The Signatry Complex Assets LLC	The Signatry Real Property	Idonate Real Property	Eliminations	Consolidated Totals
ASSETS											
Cash	\$ 1,943,517	\$ 389,912	\$ 610	\$ 26,184,487	\$ -	\$ 1,409,143	\$ 27,773	\$ 4,999,381	\$ 93,705	\$ (6,725,866)	\$ 28,322,662
Investments	16,078,480	43,093,666	-	220,100,616	171,233,275	10,589,116	753,390	4,934,284	62,000	-	466,844,827
Accounts receivable	-	-	-	6,490,769	360,873	-	-	2,249,942	-	(6,835,220)	2,266,354
Inventory	-	-	-	12,367	-	-	-	-	-	-	12,367
Prepaid expenses	-	-	-	28,623	-	-	-	129,456	-	-	158,079
Other	-	-	-	548,756	-	-	-	34,058	-	(501,059)	81,755
Construction in progress	-	-	-	-	-	-	-	2,717,851	-	-	2,717,851
Notes receivable, net	-	1,700,000	-	-	-	1,469,338	1,538,716	-	-	-	4,708,054
Intangible assets, net	-	646,970	-	-	-	-	-	115,742	-	-	762,712
Property and equipment, net	5,273,975	2,157,316	-	50,549	-	-	-	239,953,129	-	-	247,434,969
Total assets	<u>\$23,295,972</u>	<u>\$ 47,987,864</u>	<u>\$ 610</u>	<u>\$253,416,157</u>	<u>\$171,594,148</u>	<u>\$ 13,467,597</u>	<u>\$ 2,319,879</u>	<u>\$285,133,843</u>	<u>\$ 155,705</u>	<u>\$ (14,062,145)</u>	<u>\$753,309,630</u>
LIABILITIES AND NET ASSETS											
Liabilities											
Accounts payable	\$ 1,763	\$ 17,823	\$ -	\$ 492,350	\$ -	\$ 77,271	\$ -	\$ 6,626,943	\$ 90	\$ (6,835,220)	\$ 381,020
Accrued expenses	341	-	200	324,314	62,500	344,729	-	923,815	-	(9,439)	1,646,460
Deferred revenue	-	-	-	13,394	-	-	-	120,557	-	-	133,951
Deposits	-	-	-	-	-	-	-	52,166	-	-	52,166
Total liabilities	2,104	17,823	200	830,058	62,500	422,000	-	7,723,481	90	(6,844,659)	2,213,597
Net Assets											
Net assets without donor restrictions	23,293,868	47,970,041	410	252,586,099	171,531,648	13,045,597	2,319,879	247,410,362	155,615	(7,217,486)	751,096,033
Total net assets	23,293,868	47,970,041	410	252,586,099	171,531,648	13,045,597	2,319,879	247,410,362	155,615	(7,217,486)	751,096,033
Total liabilities and net assets	<u>\$23,295,972</u>	<u>\$ 47,987,864</u>	<u>\$ 610</u>	<u>\$253,416,157</u>	<u>\$171,594,148</u>	<u>\$ 13,467,597</u>	<u>\$ 2,319,879</u>	<u>\$285,133,843</u>	<u>\$ 155,705</u>	<u>\$ (14,062,145)</u>	<u>\$753,309,630</u>

THE SIGNATRY
SUPPLEMENTAL SCHEDULE OF CONSOLIDATING STATEMENT OF ACTIVITIES
YEAR ENDED MARCH 31, 2019

	Bicknell Family Foundation	DD and Veina Davis Family Foundation	IDonate Foundation	The Signatry	The Signatry Artfacts LLC	The Signatry Trust Assets	The Signatry Complex Assets LLC	The Signatry Real Property	IDonate Real Property	Eliminations	Consolidated Totals
Net Assets Without Donor Restrictions											
Revenues and Support											
Contributions	\$ 1,643,124	\$ -	\$ -	\$ 634,006,621	\$ 171,233,275	\$ 24,113,450	\$ 3,015,857	\$ 257,384,707	\$ -	\$ (57,167,267)	\$ 1,034,229,767
Investment income	882,819	1,600,544	-	6,637,337	-	300,624	23,772	(30,603)	(11,949)	-	9,402,544
Income from services	-	-	-	2,763,680	441,667	89,500	-	-	-	(2,654,023)	640,824
Rental income	11,523	63,236	-	13,900	-	-	-	10,638,254	6,274	-	10,733,187
Special events	-	-	-	709,333	-	-	-	-	-	(522,008)	187,325
Other	-	-	-	878	-	-	-	34,840	-	-	35,718
Net assets released from restrictions	-	-	-	210,318	-	-	-	-	-	-	210,318
Total operating revenues	2,537,466	1,663,780	-	644,342,067	171,674,942	24,503,574	3,039,629	268,027,198	(5,675)	(60,343,298)	1,055,439,683
Program expenses											
Grants	400,000	130,521	-	362,769,664	-	10,816,092	719,750	2,011,961	802,682	(52,259,349)	345,393,321
Donor services	27,502	59,221	-	8,525,448	143,294	-	-	59,862	-	-	8,815,327
Administrative expenses	196,019	204,284	1,006	2,858,912	-	639,885	-	18,545,013	5,024	(866,463)	21,583,680
Development expenses	-	-	-	185,706	-	-	-	-	-	-	185,706
Total expenses	623,521	394,026	1,006	394,339,730	143,294	11,457,977	719,750	20,616,836	807,706	(53,125,812)	376,878,034
Change in Net Assets Without Donor Restrictions	1,913,945	1,269,754	(1,006)	250,002,337	171,531,648	13,045,597	2,319,879	247,410,362	(813,381)	(7,217,486)	679,461,649
Net Assets With Donor Restrictions											
Net assets released from restrictions	-	-	-	(210,318)	-	-	-	-	-	-	(210,318)
Change in Net Assets With Donor Restrictions	-	-	-	(210,318)	-	-	-	-	-	-	(210,318)
Total Change in Net Assets	1,913,945	1,269,754	(1,006)	249,792,019	171,531,648	13,045,597	2,319,879	247,410,362	(813,381)	(7,217,486)	679,251,331
Net Assets, Beginning of Year	21,379,923	46,700,287	1,416	2,794,080	-	-	-	-	968,996	-	71,844,702
Net Assets, End of Year	\$ 23,293,868	\$ 47,970,041	\$ 410	\$ 252,586,099	\$ 171,531,648	\$ 13,045,597	\$ 2,319,879	\$ 247,410,362	\$ 155,615	\$ (7,217,486)	\$ 751,096,033